



TRANSFER YOUR CERTIFICATION TO NQA UK

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Sales Manager

18th July 2024



NEVER STOP IMPROVING

KEY INFO

- **30-minute webinar**
- **Questions in the chat box**
- **Q&A at the end**
- **Webinar recording and slides circulated in the coming days**

YOUR PRESENTER

Amy Shaw (Sales Manager)

Amy has worked in the certification industry for several years in compliance and in Business Development roles. Her role involves Managing the NQA UK Sales Team, **presenting certification tenders, providing quotes and fielding queries** for larger companies, alongside **responding to training enquiries**.

She is also a **CQI and IRCA-qualified Internal and Lead Auditor for ISO 9001:2015 and ISO 14001:2015**, having attended a number of training courses (such as Internal Auditor, Introduction and Implementation). This training has given Amy a **broad knowledge base across all NQA services**.

Amy takes great pride in **ensuring high levels of customer service** at NQA, supporting **existing and new clients across the UK**.

- Reasons for transferring certificate
- The 6-step transfer process
- Transferring to NQA: time and cost
- Why should you choose NQA?
- Q&A



REASONS FOR TRANSFERRING CERTIFICATE

POOR SERVICE

- Dissatisfactory **level of service**
- Fragmented **communication**
- Inconsistent **assessors / auditors**
- Problematic **approach to certification**
- Lack of **value for money**

RE-TENDER

- **Contractual** requirement
- **Public sector / large multi-site**
- Organisational **changes**
- Pressure to use **certain provider**
- Parent pressure
- **Acquisition**

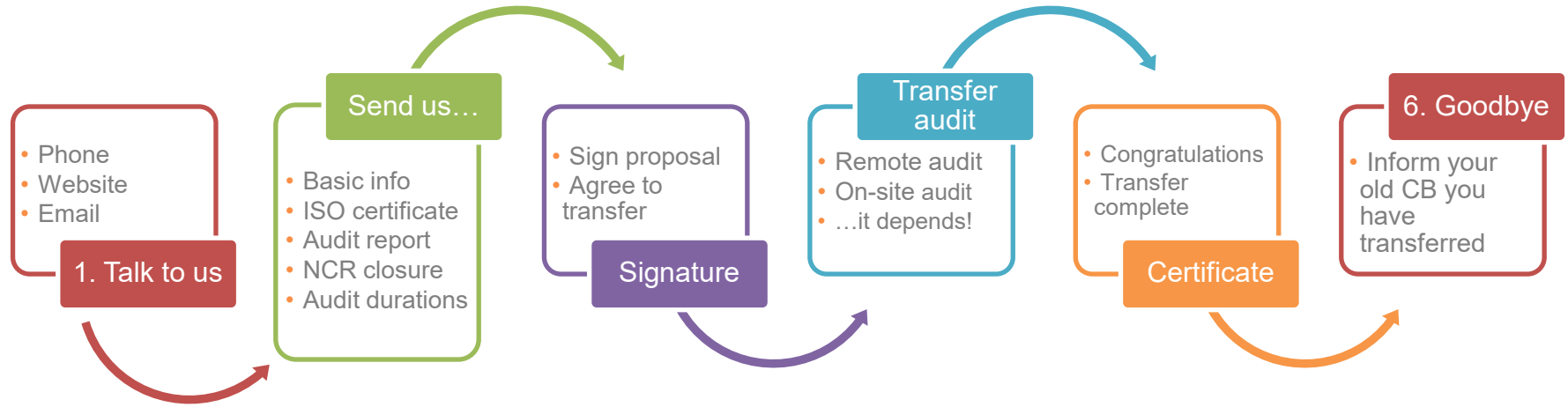
NEW APPROACH @ NQA

- ✓ Competitive pricing
- ✓ Extensive portfolio
- ✓ Integrated management system
- ✓ Multi-site / group - more manageable and cost effective
- ✓ Expert assessors / auditors
- ✓ Improvement and learning opportunities

THE 6-STEP TRANSFER PROCESS

NQA will support you with the transfer process from start to finish.

There are just 6 simple steps:

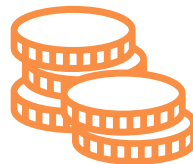


TRANSFERRING TO NQA: TIME & COST



How long will it take?

- Simple process
- Could be less than 1 week
- Certification strategic review



How much will it cost?

- Remote transfer
- Site transfer
- Full proposal to ensure:
 - Accurate duration
 - Accurate cost

WHY SHOULD YOU CHOOSE NQA?

OUR PURPOSE

IS TO HELP
CUSTOMERS
DELIVER PRODUCTS
THE WORLD CAN
TRUST

NQA is a **world leading certification body** with global operations.

NQA specialises in certification in **high technology** and engineering sectors.



AMERICA'S NO.1

Certification body in
Aerospace sector

GLOBAL NO.1

Certification body in
telecommunications and
Automotive sector

TOP 3 IN THE UK

ISO 9001, ISO 14001,
ISO 45001, ISO 27001

GLOBAL NO.3

Certification body in
Aerospace sector

CHINA'S NO.1

Certification body in
Automotive sector

UK'S NO.2

Certification body in
Aerospace sector



NEVER STOP IMPROVING



60,000
CERTIFICATES
GLOBALLY



100%
ALL INCLUSIVE
— FEES —



1000+
EMPLOYEES
WORLDWIDE



**AVERAGE
CUSTOMER
PARTNERSHIP**



**OPERATING
COUNTRIES**



NEVER STOP IMPROVING

OUR PROMISE TO YOU



NQA'S EXPERIENCE PROMISE



We will deliver **excellent customer service**.



We will be a **proactive, flexible and supportive** partner.



We will ensure your certification remains flexible for your business.



We will guarantee that **fees are all-inclusive**.



We will ensure our auditors are **technically competent** for your industry and certification.



We will produce technical advice and guidance.



We will provide **added value** through our audits and reports, **with a focus on improvement**.



We will offer different ways to learn.



NQA's approach is practical and proactive. Our auditor understands our business.



GLENMORANGIE

UK & BEYOND TRAINING SERVICES

ACCREDITED
COURSES



Virtual training

For delegates
around the world



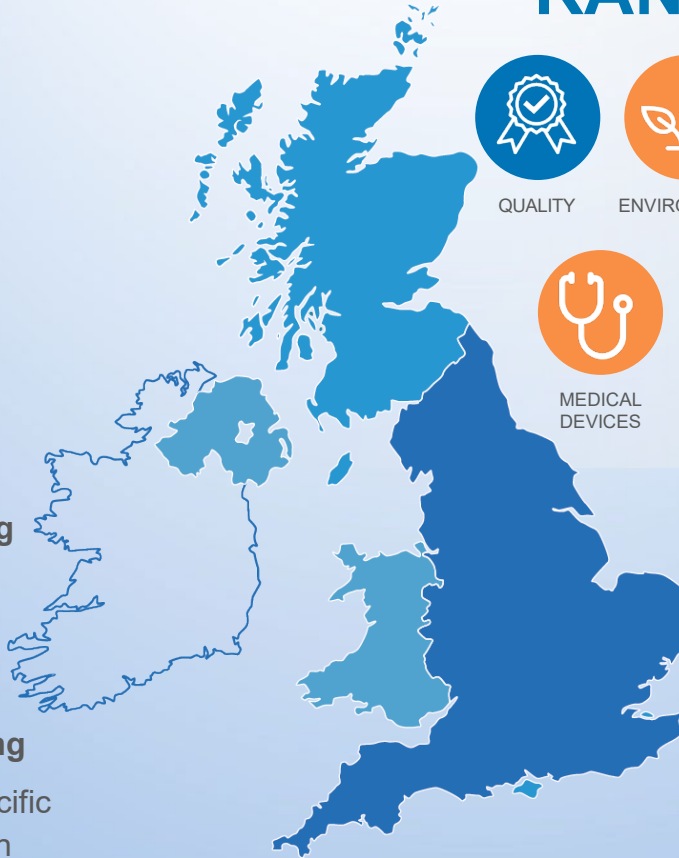
In-house training

At a specific UK
client location



Bespoke training

Virtual / at a specific
UK client location



RANGE OF COURSES



QUALITY



ENVIRONMENT



ENERGY



HEALTH AND
SAFETY



INFORMATION
SECURITY



FOOD
SAFETY



MEDICAL
DEVICES



BUSINESS
CONTINUITY



AEROSPACE



INTEGRATED
MANAGEMENT



SUSTAINABILITY

- **e-learning** Introduction
- **1-day** Introduction Courses
- **2-day** Implementation Courses
- **2-day** Internal Auditor – NQA or IRCA
- **5-day** Lead Auditor – NQA or IRCA





SUSTAINABILITY COMMITMENT

NQA is committed to leading by example in our industry by channelling sustainability and improving environmental performance throughout the business.

- Operating as carbon neutral under the internationally-recognised standard PAS 2060:2014
 - *Inclusive of all relevant scope 1, 2 and 3 emissions*
- An ambitious goal to become net zero by 2035
- A sustainability promise to address wider sustainability topics
- Driving down service delivery-related emissions to support clients on their net zero journeys



The delivery of NQA services, including training, will be carbon neutral.





FURTHER SUPPORT

Call:

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Website:

nqa.com

Email:

sales@nqa.com

Blogs:

nqa.com/blog

Connect:

LinkedIn & Twitter

InTouch (e-zine):

nqa.com/signup

**Get in touch to
learn more about
NQA certification,
training, and the
top-class support
we offer.**

Q&A

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