



TRANSFER YOUR CERTIFICATION TO NQA UK

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Business Development Manager

21st July 2023



NEVER STOP IMPROVING

KEY INFO

- **30-minute webinar**
- **Questions in the chat box**
- **Q&A at the end**
- **Webinar recording and slides circulated in the coming days**

YOUR PRESENTER

John Millichap (Business Development Manager)

John has worked in the certification industry for several years as a Business Development Manager. His role involves **presenting certification tenders, providing quotes and fielding queries** for larger companies, alongside **responding to training enquiries**.

He is also a **CQI and IRCA-qualified Internal and Lead Auditor for ISO 9001:2015 and ISO 27001:2022**, having attended a number of training courses (such as Internal Auditor, Introduction and Implementation). This training has given John a **broad knowledge base across all NQA services**.

John takes great pride in **ensuring high levels of customer service** at NQA, supporting **existing and new clients across the UK**.

- Reasons for transferring certificate
- The 6-step transfer process
- Transferring to NQA: time and cost
- Why should you choose NQA?
- Q&A



REASONS FOR TRANSFERRING CERTIFICATE

POOR SERVICE

- Dissatisfactory **level of service**
- Fragmented **communication**
- Inconsistent **assessors / auditors**
- Problematic **approach to certification**
- Lack of **value for money**

RE-TENDER

- **Contractual** requirement
- **Public sector / large multi-site**
- Organisational **changes**
- Pressure to use **certain provider**
- Parent pressure
 - **Acquisition**

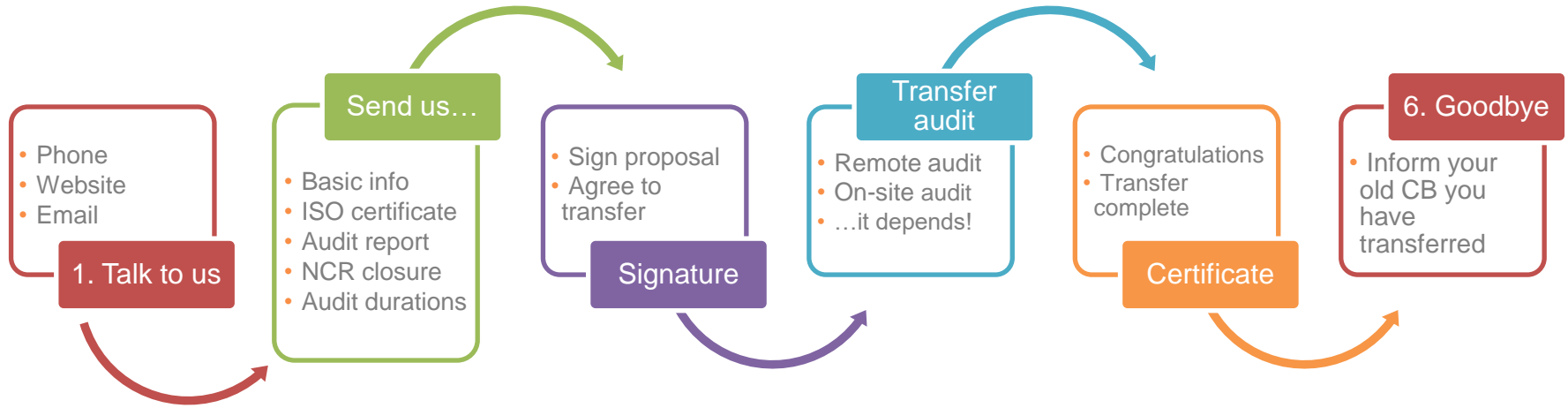
NEW APPROACH @ NQA

- ✓ Competitive pricing
- ✓ Extensive portfolio
- ✓ Integrated management system
- ✓ Multi-site / group - more manageable and cost effective
- ✓ Expert assessors / auditors
- ✓ Improvement and learning opportunities

THE 6-STEP TRANSFER PROCESS

NQA will support you with the transfer process from start to finish.

There are just 6 simple steps:

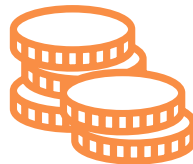


TRANSFERRING TO NQA: TIME & COST



How long will it take?

- Simple process
- Could be less than 1 week
- Certification strategic review



How much will it cost?

- Remote transfer
- Site transfer
- Full proposal to ensure:
 - Accurate duration
 - Accurate cost

WHY SHOULD YOU CHOOSE NQA?



NEVER STOP IMPROVING



50,000
CERTIFICATES
GLOBALLY



100%
ALL INCLUSIVE
— FEES —



1000+
EMPLOYEES
WORLDWIDE



**AVERAGE
CUSTOMER
PARTNERSHIP**



**OPERATING
COUNTRIES**



NEVER STOP IMPROVING

OUR PROMISE TO YOU



NQA'S EXPERIENCE PROMISE



We will deliver excellent customer service.



We will be a proactive, flexible and supportive partner.



We will ensure your certification remains flexible for your business.



We will guarantee that fees are all-inclusive.



We will ensure our auditors are technically competent for your industry and certification.



We will produce technical advice and guidance.



We will provide added value through our audits and reports, with a focus on improvement.



We will offer different ways to learn.



NQA's approach is practical and proactive. Our auditor understands our business. ”

GLENMORANGIE

UK & BEYOND TRAINING SERVICES

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COURSES



Virtual training

For delegates
around the world



In-house training

At a specific UK
client location



Bespoke training

Virtual / at a specific
UK client location



RANGE OF COURSES



QUALITY



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ENERGY



HEALTH AND
SAFETY



INFORMATION
SECURITY



FOOD
SAFETY



MEDICAL
DEVICES



BUSINESS
CONTINUITY



AEROSPACE



INTEGRATED
MANAGEMENT



SUSTAINABILITY

- **e-learning** Introduction
- **1-day** Introduction Courses
- **2-day** Implementation Courses
- **2-day** Internal Auditor – NQA or IRCA
- **5-day** Lead Auditor – NQA or IRCA





FURTHER SUPPORT

Call:

0800 052 2424

Website:

nqa.com

Email:

info@nqa.com

Blogs:

nqa.com/blog

Connect:

LinkedIn & Twitter

InTouch (e-zine):

nqa.com/signup

**Get in touch to
learn more about
NQA certification,
training, and the
top-class support
we offer.**



SUSTAINABILITY COMMITMENT

NQA is committed to leading by example in our industry by channelling sustainability and improving environmental performance throughout the business.

- Operating as carbon neutral under the internationally-recognised standard PAS 2060:2014
 - *Inclusive of all relevant scope 1, 2 and 3 emissions*
- An ambitious goal to become net zero by 2035
- A sustainability promise to address wider sustainability topics
- Driving down service delivery-related emissions to support clients on their net zero journeys



The delivery of NQA services, including training, will be carbon neutral.



Q&A

Alternatively, get in touch:

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THANK YOU!

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